



2023 TRILOGY® PERSONAL USE PROGRAM

Discount

Discount on ClimateMaster® Trilogy Variable Speed system purchases made by GeoElite® Dealers for their personal use.

That's right! GeoElite Dealers, purchase a ClimateMaster Trilogy system and receive up to a \$2,000 discount per qualified system. This program enables our GeoElite Dealers to receive a discount when installing a ClimateMaster Trilogy system in their personal homes or businesses.

Below are the program details, qualifications and discount submission form. Please follow all guidelines and submission procedures to receive the Trilogy Personal Use Program (TPUP) discount credit.



TRILOGY® PERSONAL USE PROGRAM DISCOUNT FORM

Date of Request: _____

Employee Address: _____

Dealer Information

GeoElite Company Name: _____

Employee Name: _____

Dealer Phone Number: _____

Employee E-mail Address: _____

Distributor Information

Distributor Name: _____

Distributor Account Number: _____

ClimateMaster Trilogy Unit Information

Full Model Number(s): _____

Unit: _____

Tank: _____

Thermostat: _____

Full Serial Number(s): _____

Unit: _____

Tank: _____

Thermostat: _____

| | Check One | | | |
|---|-------------------------------|-------------------------------|-----------------------------|-------------------------------|
| | Model QE | | Model VE | |
| Unit Capacity: | <input type="radio"/> 0930 | <input type="radio"/> 1860 | <input type="radio"/> 0930 | <input type="radio"/> 1860 |
| Discount Given to Employee of Industry Partner: | <input type="radio"/> \$1,200 | <input type="radio"/> \$2,000 | <input type="radio"/> \$800 | <input type="radio"/> \$1,600 |
| Amount Being Requested From ClimateMaster: | <input type="radio"/> \$600 | <input type="radio"/> \$1,000 | <input type="radio"/> \$400 | <input type="radio"/> \$800 |

To receive approval and credit, the ClimateMaster distributor must complete and e-mail this form with **original end user invoice showing discount given** to the Trilogy Personal Use Program Manager at csloan@climatecontrolgroup.com After purchase and approval, a credit request will be forwarded to ClimateMaster accounting for processing. Credits will be issued within approximately 45 days of approval.

*Credits are issued to ClimateMaster distributors only. No other offers or discounts apply. Contact ClimateMaster Sales Manager for more information. See TPUP program details for more information.

Units must be purchased between January 1, 2023 to Dec. 31, 2023 to qualify for discount.

TRILOGY® PERSONAL USE PROGRAM

To encourage GeoElite Dealers to experience the benefits of the Trilogy product line, we are offering a Trilogy Personal Use Discount Program (TPUP) to allow GeoElite Dealers to experience first-hand the features and benefits of the ClimateMaster Trilogy geothermal product. Recipients of the TPUP will receive up to a \$2,000 discount on the Trilogy system when installed in their personal home or business. The discount will be split 50/50 between ClimateMaster and the ClimateMaster Distributorship.

To participate in the Trilogy® Personal Use Program, the following qualifications must be met:

1. Dealer must be enrolled in the GeoElite Dealer program.
2. The Trilogy Personal Use Program form and dealer's or distributor's invoice to the end user reflecting the per system discount must be submitted to ClimateMaster for processing within 60 days of installation.
3. Units must be purchased by Dec. 31, 2023 to qualify for the discount.
4. **All geothermal components used in the installation must be provided by ClimateMaster including iGate® smart tanks, iGate2® smart thermostats, and similar accessories.**
5. The "recipient" must agree to be a referral contact for future customers.
6. Only ClimateMaster Trilogy Systems are applicable for this discount.
7. The "recipient" must qualify per requirements listed above.

How to process a Personal Use Program claim:

1. Only recipients described earlier are eligible.
2. Following successful installation of the ClimateMaster Trilogy geothermal system and the final approval by ClimateMaster, a credit of \$400 or \$1,000 will be issued to the Distributors account within 45 days.
3. ClimateMasters' share is limited to \$400 or \$1,000 depending on the model and capacity.
4. The balance of \$400 or \$1,000 cost to the distributor can be split between the Distributor and the Dealer in any manner agreed upon.
5. Claims submitted more than 30 days after date of final installation will not be accepted.
6. The Trilogy Personal Use Program discount of \$400 or \$1,000 per system must be shown on the end user's signed sales invoice.
7. Please submit discount form and invoices to the Trilogy Personal Use Program Manager at (csloan@climatecontrolgroup.com) for approval. All claims are subject to audit.
8. ClimateMaster reserves the right to disallow claims filed without complete information, claims submitted more than 30 days following date of installation, claims files on installation that have not been completed or properly installed or any other claims submitted that do not meet the eligible requirements described earlier.
9. For questions on Policy and Procedures, contact the Trilogy Personal Use Program Manager Christine Sloan at csloan@climatecontrolgroup.com.

*We reserve the right to change or cancel this program at any time.