

New Construction Questionnaire

How many people live in the Home? Adults _____ Children _____ Ages _____
 Any allergies or respiratory concerns? ☐ Yes ☐ No
 Home ever too humid or dry during different seasons? ☐ Yes ☐ No
 Any hot or cold spots in the home? ☐ Yes ☐ No
 Do you want a setback thermostat? for savings or comfort? ☐ Yes ☐ No
 Concerned with duct work and home cleanliness? ☐ Yes ☐ No
 Aware of the importance of a well insulated, tightly built home? ☐ Yes ☐ No
 Any special needs of the home such as frequent large group entertaining or special equipment?

Describe below:

A lake or pond within 100 yards of the home? ☐ Yes ☐ No
 Special trees or shrubs that require extra care during our installation? ☐ Yes ☐ No
 When do you plan to start construction? Date _____
 Do you know anyone who has a geothermal system? ☐ Yes ☐ No
 Do either of you work for a utility company? ☐ Yes ☐ No
 What types of energy are available? ☐ Total Electric ☐ Natural Gas ☐ Propane ☐ Oil ☐ Wood
 What are you considering? ☐ Total Electric ☐ Natural Gas ☐ Propane ☐ Oil ☐ Wood
 How long do you plan on staying in this home? _____ Years
 Typical savings accounts accrue at 5% per year before tax, what is an acceptable % return on your invested money? ☐ 5% ☐ 6% ☐ 7% ☐ 8% ☐ Other _____% ☐ Not Financing
 What is the interest rate on your mortgage going to be? _____ %
 What is the term on your mortgage going to be? _____ Years
 What are the 5 most important features to you?

| | | |
|---|---|--|
| <input type="checkbox"/> low cost operation | <input type="checkbox"/> quality components | <input type="checkbox"/> comfortable room temperatures |
| <input type="checkbox"/> clean operation | <input type="checkbox"/> equipment appearance | <input type="checkbox"/> quiet operation |
| <input type="checkbox"/> odorless | <input type="checkbox"/> easy to service | <input type="checkbox"/> safety of your family |
| <input type="checkbox"/> no noisy outdoor equip. | <input type="checkbox"/> strong warranty | <input type="checkbox"/> reliability of equipment |
| <input type="checkbox"/> free hot water | <input type="checkbox"/> humidity control | <input type="checkbox"/> individual room comfort control |
| <input type="checkbox"/> environmentally friendly | <input type="checkbox"/> long equipment life | |

If you had to choose between price and quality which would you choose? ☐ Price ☐ Quality

Are there any other questions you need answered? ☐ Yes ☐ No

If yes describe below:

How many bids have you received to date? _____

How many more do you wish to receive? _____

Customer: _____ **Date:** _____